D. PRESENTATION / ACTION ITEMS

1. TITLE: Manhattan Beach Unified School District Single Plans for Student Achievement

BACKGROUND: California Education Code §41507, 41572, and 64001 and the federal Elementary and Secondary Education Act require each school to consolidate all school plans for programs funded through the School and Library Improvement Block Grant, the Pupil Retention Block Grant, the Consolidated Application, and NCLB Program Improvement into the Single Plan for Student Achievement (SPSA). The purpose of the SPSA is to create a cycle of continuous improvement of student performance, and to ensure that all students succeed in reaching academic standards set by the State Board of Education. Each school must update its Single Plan for Student Achievement annually.

Each Single Plan for Student Achievement contains the following information:

- · School Vision and Mission
- School Profile
- School Accountability Report Card
- Analysis of Current Educational Practice
- School Student Performance Data Summary
- · Goals for Improving Student Achievement
- Program Support Goals
- District and Site Budget Information

In past years, the SPSA delineated the School Site Council-approved expenditures of each school's portion of the School and Library Improvement Block Grant as they related to the goals in the school's plan. For the school years 2008-2009 through 2012-2013, districts may use funds designated as flexible, including the School and Library Improvement Block Grant (SLIBG—previously known as SLIP), for any educational purpose. Though the SLIBG funds have been deemed flexible, the mandate that each School Site Council develop a Single Plan for Student Achievement remains in effect.

The 2010-2011 Single Plans for Student Achievement (SPSA) will also serve as Interim SPSA for the beginning of the 2011-2012 school year. During the Fall of 2011, the SPSA will be updated and revised after new student assessment data becomes available and brought to the Board for approval in December, 2011.

The SPSA for Mira Costa High School has not yet received final approval from the MCHS School Site Council and will therefore be brought to the Board for approval on January 12, 2011.

FISCAL IMPACT: None.

ACTION RECOMMENDED: Approval is recommended.

PREPARED BY: Carolyn Seaton, Executive Director of Educational Services

DATE OF BOARD MEETING: December 8, 2010

Copies of the draft versions of the Single Plans for Student Achievement are available online at www.mbusd.org or at the MBUSD District Office.

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D. <u>PRESENTATION/ACTION ITEMS</u>

2. <u>TITLE</u>: Approve the Manhattan Beach Unified School District 2010/11 First Interim Budget

BACKGROUND: Pursuant to Education Codes, 42130 and 42131 the Board is required to approve the 2010/11 First Interim Budget by December 15th.

Upon adoption by the Board, the 2010/11 First Interim Budget is sent to the Los Angeles County Office of Education and to the State of California, Department of Finance for final approval.

<u>ACTION RECOMMENDED</u>: Approve the Manhattan Beach Unified School District 2010/11 First Interim Budget.

PREPARED BY: Steve Romines

DATE OF MEETING: December 8, 2010

2010/11 1ST INTERIM BUDGET EXECUTIVE SUMMARY

This Executive Summary provides interesting and informative details about the 2010/11 combined 1st Interim budget.

Education Code sections 42130 and 42131, require that by December 15th of the budget year, the Board of Trustees revise the adopted budget to reflect changes in revenues and expenses that have occurred since approval.

At 1st Interim, the 10/11 total revenue reflected a total increase of about \$6,303,005. The components of the increase are as follows:

- Revenue limit increased by \$2,296,891, which is the deferred revenue limit income the District will not receive until next budget year.
- Federal revenue reflected increases in jobs bill funds, \$1,163,162, ARRA funds of \$501,260, Title 1 of \$33,677, and Title 2 of \$17,093.
- State revenue reflected no change from the adopted budget.
- Local revenue increased by \$2,143,637, due to deposits of one-time funds.

Total Expenditures reflects increases in all areas due to general education and special education hiring, a small increase in special education aides, expected increases in benefits, and the budgeting of one-time funds expenditures.

Excess of Revenues over Expenditures reflects a slight deficit spending amount of (\$160,382). This improvement over the adopted budget is due to the deferred revenue limit funds and the federal jobs funds. Since both funds are either one-time or speculative as to whether or not we will actually receive them, the Board should continue to use a conservative, prudent approach to any increases in expenditures.

After reductions, the net projected Ending Fund balance for 10/11 is estimated at \$7,699,037. This balance is due to careful budgeting and the District receiving one-time funds for previous years' invoices.

10/11 FIRST INTERIM WITH 11/12 AND 12/13 BUDGET PROJECTION SHOWING GOVERNOR'S BUDGET PROJECTION

Federal Revenue \$ 35,388 616 \$ 33,239,988 \$ 33,250,947 Federal Revenue \$ 2,211,015 \$ 1,219,202 \$ 1,219,202 State Revenue \$ 7,466,035 \$ 7,456,043 \$ 7,456,043 Foudis Revenue \$ 7,466,035 \$ 7,465,043 \$ 7,467,778 Total Revenue \$ 7,320,359 \$ 8,48,509,603 \$ 7,423,359 Budgeted Expenditures \$ 53,617,869 \$ 8,48,509,603 \$ 7,423,359 Budgeted Expenditures \$ 1,229,202 \$ 7,425,043 \$ 8,430,043 \$ 8,430,043 Book(%) Upplies \$ 7,220,359 \$ 7,220,369 \$ 8,720,369 \$ 8,720,141 \$ 9,222,148 Book(%) Upplies \$ 8,616,025 \$ 8,720,369 \$ 8,720,141 \$ 9,222,148 Book(%) Upplies \$ 1,917,130 \$ 1,917,130 \$ 1,917,130 Transfers of Indirect/direct Coats \$ 1,917,130 \$ 1,917,130 \$ 1,917,130 From Grant Expenditures \$ 1,917,130 \$ 1,917,130 \$ 1,917,130 From Grant Expenditures \$ 1,917,130 \$ 1,917,130 \$ 1,917,130 From Grant Expenditures \$ 1,917,130 \$ 1,917,130 \$ 1,917,130 From Grant Expenditures \$ 1,917,130 \$ 1,917,130 From Grant Expenditures \$ 1,917,130 \$ 1,917,130 \$ 1,917,130 From Grant Expenditures \$ 1,917,130 \$ 1,917,130 \$ 1,917,130 From Grant Expenditures \$ 1,917,130 \$ 1,917,130 \$ 1,917,130 From Grant Expenditures \$ 1,917,130 \$ 1,917,130 \$ 1,917,130 From Grant Expenditures \$ 1,917,130 \$ 1,917,130 \$ 1,917,130 From Grant Expenditures \$ 1,917,130 \$ 1,917,130 \$ 1,917,130 From Grant Expenditures \$ 1,917,130 \$ 1,917,130 \$ 1,917,130 From Grant Expenditures \$ 1,917,130 \$ 1,917,130 \$ 1,917,130 From Grant Expenditures \$ 1,917,130 \$ 1,917,130 \$ 1,917,130 From Grant Expenditure \$ 1,917,130 \$ 1,917,130 \$ 1,917,130 \$ 1,917,130 \$ 1,999,037	Budgeted Revenue	 \$	1st Interim Budget 2010/11		Budget 2011/12		Budget 2012/13	
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d reductions of about 15 FTEs estimated at \$75,000 per FTE totaling \$1,100,000.	11/12 and 12/13 ARRA sp ed expenses removed							
	10/11 reflects certificated reductions of about 15 FTEs	estimal	ed at \$75,000 per FTE	totaling	\$1,100,000.			

09/10 UNAUDITED ACTUALS COMPARED TO 10/11 UNRESTRICTED/RESTRICTED COMBINED ADOPTED BUDGET SUMMARY

- 0		¥.	Adopted Budget	1st	1st Interim Budget			
ν ω	Budgeted Revenue		Combined		Combined	ā	Difference	
4	Revenue Limit	↔	33,091,725	↔	35,388,616	i G	2,296,891	deferred revenue limit funds
S	Federal Revenue	ક્ર	1,048,538	s	2,911,015	မှ	1,862,477	increase from jobs funds, final ARRA pmt, title 1 and 2
9	State Revenue	↔	7,456,063	s	7,456,063	69		
~	Local Revenue	↔	5,718,528	()		€9	2,143,637	deposited asb, pta, booster, rop & other one time funds
∞	Total Projected Revenues	₩.	47,314,854	49	53,617,859	l _s	6,303,005	
œ	Expenditures							
5	Certificated Salaries	s	23,217,988	s	24,392,575	€9	1,174,587	net effect from additional general ed and special ed hiring
12	Classified Salaries	s	7,315,611	↔	7,329,359	()		slight increase in sp ed aides
13	Benefits	s	8,394,647	↔	8,616,025	69	221,378	net increase due to increase in statutory, and H/W
14	Books/Supplies	ક્ક	1,788,501	છ	3,330,368	€	1,541,867	contributors to net increase: one time funds and remaining ARRA funds
15	Services	↔	7,315,990	63	7,729,194	(A	413,204	increase due to bat for unspent ARRA funds and staff development
16	Capital Outlay	↔	•	G	463,590	()	463,590	
17	Other Outgo	÷	2,417,130	ø	1,917,130	. сэ	(500,000)	500,000) net decrease in district ROP allocation
18	Transfers of indirect/direct costs	ક્ક	1	↔	•	€9		
19	Budgeted Expenditures	\$	50,449,867	s	53,778,241	₩	3,328,374	
20	Excess of Revenues over Expenditures	s,	(3,135,013)	s	(160,382)			
72	Contributions, Sources and Uses		•					
83	Total Sources and Uses	4	•					
ន	Net Increase or Decrease in Fund Balance	₩	(3,135,013)	4	(160,382)			
24	Beginning Fund Balance	ss	9,490,754	w	12,672,819			
25	Ending Fund Balance	s	6,355,741	s	12,512,437			
56	Components of Ending Balance							
27	AB 1200 3% Reserve for Economic Uncertainty	↔	1,513,496	↔	1,613,347			
28	Federal Jobs Money	↔	•	s	903,162			
23	Deferred Revenue Limit Increase	မ	•	s	2,296,891			
8	Total EFB Components	ક્ર	1,513,496	မှာ	4,813,400			
	Unappropriated Ending Fund Balance	U S	4,842,245	63	7,699,037			

10/11 1ST INTERIM BUDGET COMPARED TO 10/11 ADOPTED BUDGET RESTRICTED REVENUE AND EXPENDITURE SUMMARY

- 8		Ado	Adopted Budget 2010/11	1st	1st Interim Budget 2010/11
က	Budgeted Revenue		Restricted		Restricted
4	Revenue Limit	↔	742,150	↔	745,600
S	Federal Revenue	ક્ર	1,048,538	မှ	2,911,015
9	State Revenue	↔	2,676,079	↔	2,676,079
7	Local Revenue	↔	5,003,806	s	7,147,443
8	Total Projected Revenues	&	9,470,573	s	13,480,137
6					
10	Expenditures				
12	Certificated Salaries	↔	4,716,819	₩	7,784,888
13	Classified Salaries	↔	3,741,515	s	3,710,299
4	Benefits	↔	2,362,179	s	2,426,007
15	Books/Supplies	↔	610,865	↔	1,992,241
16	Services	↔	4,681,558	↔	5,069,922
	Capital Outlay	↔	t	₩	463,590
18	Other Outgo	↔	2,002,300	↔	1,502,300
19	Transfers of indirect/direct costs	∯	•	↔	44,025
20	Budgeted Expenditures	\$	18,115,236	s	22,993,272
7. E	21 Excess of Revenues over Expenditures	\$	(8,644,663)	₩	(9,513,135)
22	Net Contributions, Sources and Uses	\$	7,862,352	₩	9,822,460
23	Total Sources and Uses	ક્ર	7,862,352	s	9,822,460
24	Net increase of Decease to Fund Bal	\$	(782,311)	₩	309,325
25	Beginning Fund Balance	\$	782,311	↔	593,837
56	Ending Fund Balance	S	1	₩	903,162

10/11 1ST INTERIM BUDGET COMPARED TO 10/11 ADOPTED BUDGET UNRESTRICTED REVENUE AND EXPENDITURE SUMMARY

	Ž	2010/11	2	2010/11
Budgeted Revenue	-	Unrestricted		Unrestricted
Revenue Limit		32,349,575	ક્ક	34,643,016
Federal Revenue		•	↔	
State Revenue		4,779,984	မာ	4,779,984
Local Revenue		714,722	မာ	714,722
Total Projected Revenues	₩	37,844,281	s	40,137,722
Expenditures				
Certificated Salaries		18,501,169	ક્ક	16,607,687
Classified Salaries		3,574,096	↔	3,619,060
Benefits		6,032,468	မှ	6,190,018
Books/Supplies		1,177,636	ક્ક	1,338,127
Services		2,634,432	ક	2,659,272
Capital Outlay		1	ક	
Other Outgo		414,830	↔	414,830
Transfers of indirect/direct costs		•	မှာ	(44,025)
Budgeted Expenditures	63	32,334,631	₩	30,784,969
Excess of Revenues over Expenditures	₩	5,509,650		9,352,753
Net Contributions, Sources and Uses	\$	(7,862,352)	;	(9,822,460)
Total Sources and Uses	\$	(7,862,352)		(9,822,460)
Net Increase or Decrease in Fund Balance	\$	(2,352,702)		(469,707)
			-	
Beginning Fund Balance	\$	8,708,443		12,078,982
Projected Fuding Balance	¥	6 255 741		11 600 275

D. PRESENTATION/ACTION ITEMS

3. <u>TITLE</u>: Interquest Detection Canines to visit classrooms.

BACKGROUND: Manhattan Beach Unified School District has a task force that meets several times a year to review and recommend prevention and intervention strategies for substance abuse. The task force consists of members of high school and middle school administration, district office administration, parents, police, clinical representatives and students. At the October meeting Dr. Rocky Wilson, who chairs the committee, reviewed the progress of the Interquest Detection Canines at Mira Costa High School and Manhattan Beach Middle School. A discussion ensued as to possible expansion of use of the canines in the classrooms as a further preventative intervention. At this time they only sniff backpacks on the exterior of classrooms. It was the unanimous recommendation of the Substance Abuse Task Force to incorporate random classroom visits at both schools as part of the service provided by Interquest Detection Canines. It is believed that the dogs visiting the classrooms will have greater impact on prevention.

ACTION RECOMMENDED: Approve classroom visits for Interquest Detection Canines. This revision has no financial impact.

FISCAL IMPACT: None for this change. The original item has been budgeted.

PREPARED BY: Ellyn Schneider, Executive Director, Student Services

APPROVED BY:

Steve Romines

Assistant Superintendent, Administrative Services

DATE OF MEETING: December 8, 2010 -

E. CONSENT CALENDAR

1. <u>TITLE</u>: District Master Contract for 2010/11 School Year for Nonsectarian, Nonpublic Agency (NPA) Services with JBA Institute, L.L.C.

BACKGROUND: It is necessary to establish a District Master Contract and to renew NPA services with JBA Institute, L.L.C., as mandated by Individualized Education Plan (IEP), and as per Final Settlement Agreement and Release OAH Case No. N2010090275 finalized on November 9, 2010. The Master Contract is effective from July 1, 2010, through June 30, 2011.

FINANCIAL IMPACT:

Not to exceed \$83,780.00.

The amount is within the first interim budget for services.

No change to overall budget.

Funds to be paid from Nonsectarian, Nonpublic Agency Services account, #01.0-65000.0-57500-11801-5110-0000052.

ACTION RECOMMENDED: Ratify District Master Contract for Nonsectarian, Nonpublic Agency Services (NPA) with JBA Institute. Contract is necessary to renew services as mandated by Individualized Education Plan (IEP), and as per Final Settlement Agreement and Release OAH Case No. N2010090275. The Master Contract is effective from July 1, 2010, through June 30, 2011. Amount not to exceed \$83,780.00. This is within the first interim budget for services. No change to overall budget. Funds to be paid from Nonsectarian, Nonpublic Agency Services account, #01.0-65000.0-57500-11802-5110-0000052.

PREPARED BY:	Ellyn	behnese	4	
	Ellyn Schheider	, Executive Dire	ector of Student	Services

DATE OF MEETING	\underline{G} : December 8, 2011.
Approved by:	It Rozi
Approved by	
Steve Romines	, Asst. Superintendent of Administrative Services

2010-2011

CONTRACT NUMBER: *\$11-9*084

LEA:

Manhattan Beach Unified School District

NONPUBLIC SCHOOL/AGENCY/RELATED SERVICES PROVIDER:

JBA Institute, L.L.C. – 1A-19-321

NONPUBLIC, NONSECTARIAN SCHOOL/AGENCY SERVICES MASTER CONTRACT

AUTHORIZATION FOR MASTER CONTRACT AND GENERAL PROVISIONS

1. MASTER CONTRACT

This Master Contract is entered into this <u>8th</u> day of <u>December</u>, 2010, between the <u>Manhattan Beach Unified School District</u> (hereinafter referred to as "LEA" or "District") and <u>JBA Institute, L.L.C.</u> hereinafter referred to as "CONTRACTOR") for the purpose of providing special education and/or related services to LEA students with exceptional needs under the authorization of California Education Code sections 56157, 56361 and 56365 *et seq.* and Title 5 of the California Code of Regulations section 3000 *et seq.*, AB490 (Chapter 862, Statutes of 2003) and AB1858 (Chapter 914, Statutes of 2004). It is understood that this agreement does not commit LEA to pay for special education and/or related services provided to any LEA student, or CONTRACTOR to provide such special education and/or related services by CONTRACTOR.

Upon acceptance of a LEA student, CONTRACTOR shall submit to LEA an Individual Services Agreement (hereinafter referred to as "ISA") and a Nonpublic Services Student Enrollment form as specified in the LEA Procedures. Unless otherwise agreed in writing, these forms shall acknowledge CONTRACTOR's obligation to provide all services specified in the student's Individualized Education Plan (hereinafter referred to as "IEP"). The ISA shall be executed within ninety (90) days of an LEA student's enrollment. LEA and CONTRACTOR shall enter into an ISA for each LEA student served by CONTRACTOR. As available and appropriate, the LEA shall make available access to any electronic IEP system and /or electronic data base for ISA developing including invoicing.

Unless placement is made pursuant to an Office of Administrative Hearings (hereinafter referred to as "OAH") order, a lawfully executed agreement between LEA and parent or authorized by LEA for a transfer student pursuant to California Education Code section 56325, LEA is not responsible for the costs associated with nonpublic school placement until the date on which an IEP team meeting is convened, the IEP team determines that a nonpublic school placement is appropriate, and the IEP is signed by the LEA student's parent.

2. CERTIFICATION

CONTRACTOR shall be certified by the California Department of Education (hereinafter referred to as "CDE") as a nonpublic, nonsectarian school/agency. All nonpublic school and nonpublic agency services shall be provided consistent with the area of certification specified by CDE Certification and as defined in California Education Code, section 56366 et seq and within the professional scope of practice of each providers license, certification and/or credential. A current copy of CONTRACTOR's nonpublic school/agency certification or a waiver of such certification issued by the CDE pursuant to Education Code section 56366.2 must be provided to LEA on or before the date this contract is executed by CONTRACTOR. This Master Contract shall be null and void if such certification or waiver is expired,

63. DEBARMENT CERTIFICATION

By signing this agreement, the Contractor certifies that:

- (a) The Contractor and any of its shareholders, partners, or executive officers are <u>not</u> presently debarred, suspended, proposed for debarment, or declared ineligible for the award of contracts by any Federal agency, and
- (b) Have <u>not</u>, within a three-year period preceding this contract, been convicted of or had a civil judgment rendered against them for: commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a Federal, state or local government contract or subcontract; violation of Federal or state antitrust statutes relating to the submission of offers; or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, tax evasion, or receiving stolen property; and are not presently indicted for, or otherwise criminally or civilly charged by a Government entity with, commission of any of these offenses.

The parties hereto have executed this Contract by and through their duly authorized agents or representatives. This contract is effective on the 1^{st} day of July 2010 and terminates at 5:00 P.M. on June 30, 2011, unless sooner terminated as provide herein.

CONTRACTOR,				
JBA Institute, L.L.C.		School District	Manhattan Beach Unified Sc	hool District
Nonpublic School/Agency				
By:		By:		
Signature Janet Yi, Director	Date		Ellyn Schneider, Executive Director of Studen	Date t Services

EXHIBIT A: RATES

Behavior and Education, Inc. CONTRACTOR NUMBER CONTRACTOR 18463 2010-2011 (CONTRACT YEAR) (NONPUBLIC SCHOOL OR AGENCY) If blank, the number shall be as determine by Per CDE Certification, total enrollment may not exceed CDE Certification. LEA students that may be enrolled and the maximum dollar Rate Schedule. This rate schedule limits the number of amount of the contract. It may also limit the maximum number of students that can be provided specific services. Special education and/or related services offered by CONTRACTOR, and the charges for such educational and/or related services during the term of this contract shall be as follows: Payment under this contract may not exceed \$83,780.00 Total LEA enrollment may not exceed 2 Rate Period A. Basic Education Program/Special Education Instruction Basic Education Program/Dual Enrollment Per diem rates for LEA students whose IEPs authorize less than a full instructional day shall be adjusted proportionally. B. Related Services a. Transportation - Round Trip (1) b. Transportation – One Way c. Transportation-Dual Enrollment d. Public Transportation e. Parent* a. Educational Counseling - Individual (2)b. Psychological Services c. Counseling - Parent (3)a. Adapted Physical Education - Individual b. Adapted Physical Education – Group of c. Adapted Physical Education - Group of a. Language and Speech Therapy - Individual (4)b. Language and Speech Therapy - Group of 2 c. Language and Speech Therapy - Group of 3 d. Language and Speech Therapy - Per diem e. Language and Speech - Consultation Rate a. Additional Instructional Assistant - Individual (must be authorized on IEP) (5) b. Additional Instructional Assistant – Group of 2 c. Additional Instructional Assistant - Group of 3 Intensive Special Education Instruction** (6)a. Occupational Therapy - Individual (7)b. Occupational Therapy - Group of 2 c. Occupational Therapy - Group of 3 d. Occupational Therapy - Group of 4 - 7 e. Occupational Therapy - Consultation Rate (9) Physical Therapy 51.00 Per Hour a. Behavior Intervention - BII (10)51.00 Per Hour b. Behavior Intervention - BID Provided by: **Nursing Services** (11)

12.

*Parent transportation reimbursement rates are to be determined by the LEA.

**By credentialed Special Education Teacher.

E. CONSENT CALENDAR

2. <u>TITLE</u>: Student Services Special Employment Agreement for 2010/11 School Year with Wendy Cheng, M.S., Board Certified Behavior Analyst (B.C.B.A.).

BACKGROUND: An agreement is needed between the District and Wendy Cheng, M.S., B.C.B.A., to provide behavior analysis, as well as other behavior related services including Functional Behavior Assessment, Home Program Supervision, Program and Student Support, and Design and Supervision of the Behavior Support Plans, as needed by the Student Services Department, and as specifically required by Individual Education Plans (IEP's). Contract is effective from January 3, 2010, through June 30, 2011.

FINANCIAL IMPACT:

Not to exceed \$51,030.00.

The amount is within the first interim budget for services.

No change to overall budget.

Funds to be paid from Special Education account,

#01.0-65000.0-57500-21000-5850-0000113.

ACTION RECOMMENDED: Approve Student Services Special Employment Agreement for 2010/11 fiscal year with Wendy Cheng, M.S., Board Certified Behavior Analyst (B.C.B.A.), to provide behavior analysis and consultant services from January 3, 2011, through June 30, 2011. Amount not to exceed \$51,030.00. The amount is within the planned first interim budget for services. Funds to be paid from Special Education account, #01.0-65000.0-57500-21000-5850-0000113.

PREPARED BY: Ellyn Schneider, Executive Director of Student Services

Approved by:

Steve Romines, Asst. Superintendent of Administrative Services

MANHATTAN BEACH UNIFIED SCHOOL DISTRICT SPECIAL EMPLOYMENT AGREEMENT FOR SERVICES

WHEREAS, It is the desire of the Governing Board of the	e Manhattan Beach Unified School District to				
employ or use the services of Cheng, Wendy, M	.S., BCBA social security or Tax I.D. number				
in the Student Se	rvices Department, and				
WHEREAS, such service will assist the Governing Board adequate education program and will supplement assistate replace such assistance: WITNES	ance by the State and County authorities and not				
THEREFORE, this agreement is made and entered into					
between the Manhattan Beach Unified School District an	d the above named person/agency, hereinafter called,				
Consultant, and located at: Playa Vista, Ca 90094					
SERVICES TO B	E RENDERED				
Said person/agency will serve/provide the following servi	ce(s): Board Certified Behavior Analysis (BCBA),				
Home Program Supervisor, Program & Student Support.					
Including: Functional Behavior Assessments, and Design	n and Supervision of Behavior support plans.				
This service does Xdoes not require direct contact with students.					
****************	****************************				
PAYMENT TO BE MAD	E BY THE DISTRICT				
In consideration of the service(s) to be rendered, the Dist	trict agrees to pay \$405.00 per day for 126 days.				
DATE(S) OF	Not to Exceed \$51,030.00				
Said person/agency agrees to render service(s) on the fo					
From January 3, 2011 through June 30, 2011, under the	direction of the Executive Director of Student				
Services. This agreement may be terminated by either pa	arties with twenty (20) days written notice.				
This agreement may be terminated without advance notice	ce if both parties agree to do so in writing.				
01.0-65000.0-57500-21000-5850-0000113					
Account Number	Wendy Cheng, M.S., B.C.B.A.				
Board Certified Behavior Analyst (BCBA)					
Program	Ellyn Schneider Executive Director of Student Services				
	Steven Romines, Ed.D. Assistant Superintendent of Administrative Services				

E. CONSENT CALENDAR

12. <u>TITLE</u>: Approve Proposal with Reliance Communication, Inc., for their School Messenger Product

BACKGROUND: Staff has identified a need for a district-wide notification service. For purpose of both safety and sharing critical information, an instantaneous communication tool is common in school districts and other organizations. This School Messenger product will provide unlimited voice and email notifications, interactive messaging/survey, SMS text, and Contact Manager. Included in the proposal is unlimited customer service and training for up to 3 users per site and 5 at the district office.

School Messenger is a leading provider of notification solutions for education. Thousands of school districts, public schools, colleges, universities, private schools and other educational facilities in all 50 states depend on the company's innovative solutions to connect and effectively communicate with millions of parents, students and staff every day. Founded in 1999, the company is headquartered in Santa Cruz, California.

Some of the features of the School Messenger product include:

- 24/7/365 uninterrupted availability that time-sensitive emergency notifications demand
- Hosting facilities in several locations throughout the nation, maximizing availability even when local systems may be not working
- All data is encrypted for security
- Utilized by New York City Schools, Dallas Independent School District, Orange County Public Schools, Seattle Public Schools, Minneapolis Public Schools, Omaha Public Schools, the US Navy, the US Coast Guard, and thousands of colleges and school districts
- Can make thousands of calls per minute. All families in the District can be texted, emailed and called within three minutes.

The final price is estimated to be about \$13,300 annually. The District has applied for a grant that would fund the first year as a pilot program. The billing will be based on actual enrollment, based on the P2 ADA count. The proposal price is an estimate intended to get the program started and will be adjusted to reflect actual ADA count later in the year.

ACTION RECOMMENDED: Approve the Proposal with Reliance Communication, Inc. for their School Messenger Product.

PREPARED BY: Dr. Steve Romines, Assistant Superintendent

DATE OF MEETING: December 8, 2010

RELIANCE COMMUNICATIONS, INC.



Quote

Reliance Communications, Inc.

603 Mission Street Santa Cruz CA 95060 United States PH: 888-527-5225 | FAX: 800-360-7732 http://www.schoolmessenger.com Date Quote #

11/14/2010 35792

Expires

12/14/2010

Quote Type Representative CommSuite Hosted -- ...

Frank Jacobs

Prepared for:

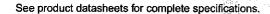
Manhattan Beach Unif Sch Dist 325 S Peck Ave Manhattan Beac CA 90266-6946

CommSuite Hosted -- Fall 2010 Promotion

		그는 사람이 많아 되었다.		
item Qua	ntity	Item Description	Rate	Amount
SMASP-PACK-B	7300	CommSuite – 12-month Unlimited Notification Service Package B; Package B Pricing includes unlimited voice and email notifications, interactive messaging / surveys, SMS text, Contact Manager, automation and more. Annual License and Support; Includes 24x7x365 customer service plus orgoing support for up to 3 users per school site and up to 5 district-level users. Does not include setup or support for Recipient Call-in Message Retrieval or Classroom Messaging.	2.50	18,250.0
Discount-AM-FL2010	7300	Fall 2010 Program. Locks in discounted rate of \$2.10/student for three years (regularly \$2.50/student). Requires purchase by December 15, 2010	-0.40	-2,920.0
SMASP-SET-ST	1	SETUP AND TRAINING. Includes uploader software configured to automatically import files for updating contact information and triggering notifications. Includes remote training for End Users, System Administrators and Train-the-Trainer / Support Staff. Includes electronic training documents.	1,200.00	1,200.0
Discount-Setup-100	1	CommSuite Hosted Discount - 100% on Setup	-1,200.00	-1,200.0
	•	fees if any.		

Total

\$15,330.00





E. <u>CONSENT CALENDAR</u>

13. <u>TITLE</u>: Approval of Bids for Mira Costa High School Auditorium Lobby Improvements – Bid 10-01 & 10-01R

BACKGROUND: The Manhattan Beach Unified School District conducted a competitive bidding process, pursuant the Public Contract Code section 22002c,

The lowest responsible bidders are:

Bid Pack #1	Glazing, Aragon Construction	\$38,500
Bid Pack #2	Davcal Framing and Drywall	\$38,500
Bid Pack #3	Wood Ceiling Systems, Commercial Interiors Acoustics	\$47,340
Bid Pack #4	Custom Light Wall, Day Star Industries	\$117,596
Bid Pack #5	Carpeting/Flooring, Donald M. Hoover, Co	\$31,135
Bid Pack #6	Painting, CT Georgio Painting	\$28,700
Bid Pack #7	HVAC/Mechanical, Rusher Air Conditioning	\$10,448
Bid Pack #8	Electrical, State Electric	\$43,800

The total amount of approved bids is \$356,019 and the total amount of available funds for hard costs is about \$370,000.

The bids were opened and verified on December 1, 2010.

ACTION RECOMMENDED: That the Board approve the bids as presented.

PREPARED BY: Steve Romines

DATE OF MEETING: December 8, 2010

BID RESULTS

Mira Costa High School Auditorium Lobby Improvements Bid 10-01 & 10-01R December 1, 2010

	0)(0(0(0	0	0(
	38,500.00	47,340.00	117,596.00	31,135,00		10,448,00	43,800,00
Bid Amount 38,50	3,50	7,32)26		3/1/2),42	3,8(
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Apparent L Aragon Construction		Commercial Interiors Acoustics	Day Star Industries	Donald M. Hoover, Co.	CT Georgio Painting	r Ai	State Electr
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	APPARENT LOW BIDDER TOTAL	